



**REAL ESTATE  
EDUCATION**



Humber Real Estate Education Programs

# Admissions Policy

July 28, 2021

## Table of Contents

- 1. Admissions .....2
  - 1.1. Real Estate Salesperson Program – Admission Requirements .....2
  - 1.2. Real Estate Broker Program – Admission Requirements .....2
    - 1.2.1. Real Estate Broker Qualifying Exam - Appeal.....2
  - 1.3. Education Equivalency Assessment .....3
- Appendix .....4



## 1. Admissions

Applicants must use their full legal name, as required by RECO for registration as a salesperson when applying to a Real Estate Education Program.

Before applying, applicants should understand and meet the admission requirements for the Program. The Real Estate Education Programs' components and support services are delivered in English. Learners should possess strong English writing, comprehension and speaking skills in order to be able to successfully complete the program(s). Learners are asked to assert they meet the English proficiency requirement during application to a Real Estate Education Program.

Applicants are required to attest that they meet all requirements for admission to the Real Estate Salesperson Program and provide any credential requested.

### 1.1. Real Estate Salesperson Program – Admission Requirements

The Real Estate Salesperson Program consists of two phases with requirements to begin either phase.

To qualify for admission to the Pre-Registration Phase of the Real Estate Salesperson Program, an applicant must have obtained a Canadian secondary school diploma or GED certificate.

Applicants that do not have a Canadian secondary school diploma or GED Certificate may provide acceptable equivalency credentials (See: [Appendix: Acceptable Equivalency Credentials](#)). Alternatively, the Real Estate Education Program Office offers a Salesperson Admissions Exam to applicants without a secondary school diploma or equivalent. Successful completion of the Salesperson Admissions Exam is an acceptable equivalent for admission to the Real Estate Salesperson Program.

An applicant must be registered with RECO as a Salesperson to be eligible to register for a program component in the Post-registration segment of the Real Estate Salesperson Program. <See [RECO registration policy and requirements](#)>

### 1.2. Real Estate Broker Program – Admission Requirements

To qualify for admission into the Real Estate Broker Program, an applicant must take and pass the Broker Qualifying Exam. When applying to the Real Estate Broker Program, applicants must use the same name as registered with RECO.

Before attempting the Broker Qualifying Exam, applicants should review all requirements as defined by RECO for becoming a registered broker in Ontario. Further information can be found on RECO's website. <See [RECO: Becoming a Registered Salesperson, Broker or Brokerage](#)>

#### 1.2.1. Real Estate Broker Qualifying Exam - Appeal

Any appeal to the Broker Qualifying Exam will follow the exam appeal policy. <See Examination Appeals section>.



**REAL ESTATE  
EDUCATION**



### 1.3. Education Equivalency Assessment

The RECO Registrar has the authority to grant an exemption for a program component in the Real Estate Salesperson Program based on an educational equivalency. If a learner believes their educational background is equivalent to any program component, the learner may apply to RECO for an Education Equivalency Assessment. For more information about the Education Equivalency Assessment (EEA) process [visit RECO](#).



## Appendix

### Acceptable Equivalency Credentials

- Secondary school diploma from the United States
- Transcript, diploma or certificate (from a country other than Canada or the United States) previously assessed at an Ontario Secondary School Diploma level by a recognized assessment service, such as World Education Services (WES)
- Post-secondary diploma or degree from Canada or the United States
- Post-secondary diploma or degree (from a country other than Canada or the United States) assessed as equivalent to a Canadian post-secondary diploma or degree by a recognized assessment service, such as World Education Services (WES)
- Certificate of completion for an Ontario academic upgrading program that is accepted by an Ontario College of Applied Arts and Technology for entry into an Ontario post-secondary program (Ontario Basic Skills Level IV, Basic Training and Skills Development Level IV)
- Certificate of completion of an academic upgrading program from another Canadian jurisdiction that is accepted by an Ontario College of Applied Arts and Technology for entry into an Ontario post-secondary program
- Certificate of Apprenticeship or Certificate of Qualification in any trade from Ontario or other Canadian jurisdiction